

NORTHWEST IOWA

A strategic location beyond expectations!



The Northwest Iowa Region is a Foreign Trade Zone

The Northwest Iowa 6 county region has been designated as a Foreign Trade Zone (FTZ) by the U.S. Department of Commerce and is one of the few non-port-based FTZ's in the nation. Any new location or expansion site in the Northwest Iowa region can be activated as a FTZ site and thus take advantage of the benefits of FTZ status. Logistics and distribution operations can potentially benefit through deferral, reduction, or elimination of duties and streamlining of customs procedures. The Northwest Iowa FTZ is one of many reasons that the region is a Strategic Location Beyond Expectations.



Our Location is Our Strategic Advantage

Connectivity Beyond Expectations!

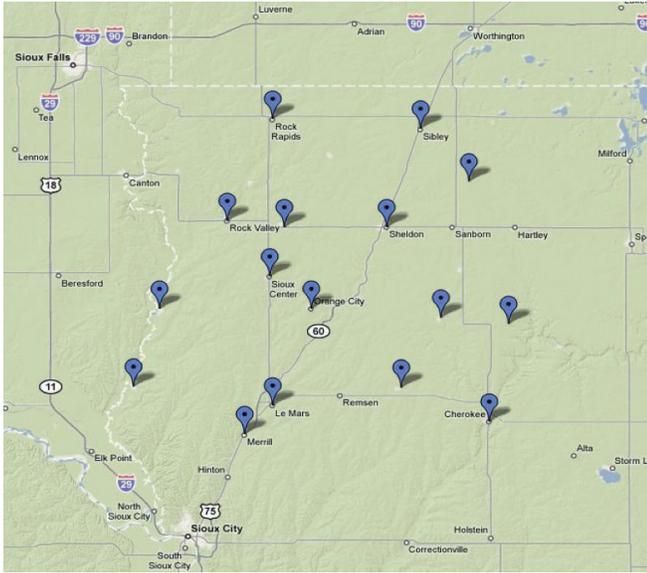
Northwest Iowa offers easy access to a web of Interstate Highways and the 4-Lane Expressway, U.S. Highway 60, which bisects the region diagonally. This comprehensive 4-lane highway network allows ground transportation from Northwest Iowa to reach major cities such as, Minneapolis, Chicago and Denver within one day.

Also, Northwest Iowa is in midst of America's agricultural heartland and therefore has outstanding access to the country's railroad network. The Union Pacific (UP) and the Burlington Northern Santa Fe (BNSF) serve the region as well as regional railways such as D&I Railroad and Iowa Chicago and Eastern.

To top it off, easy commercial flight connections can be made from either Sioux City or Sioux Falls, both within an hour drive of the region.

Our Connectivity Is Our Strategic Advantage... But There Is More

A Sampling of Regional Business Parks along 4 lane Highway 60 Expressway and near Interstates 29 and 90.

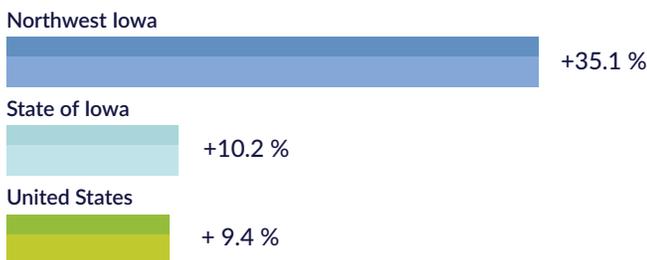


The Location One (LOIS) Site and Building regional database shows that the region has over 1500 acres of available industrial land listed for almost 70 different business parks. The sites range from 150 acres to 10 acre sites.

The region also has over 50 available buildings listed with over 500,000 square feet of available space, ranging from 150,000 square feet to 10,000 square feet.

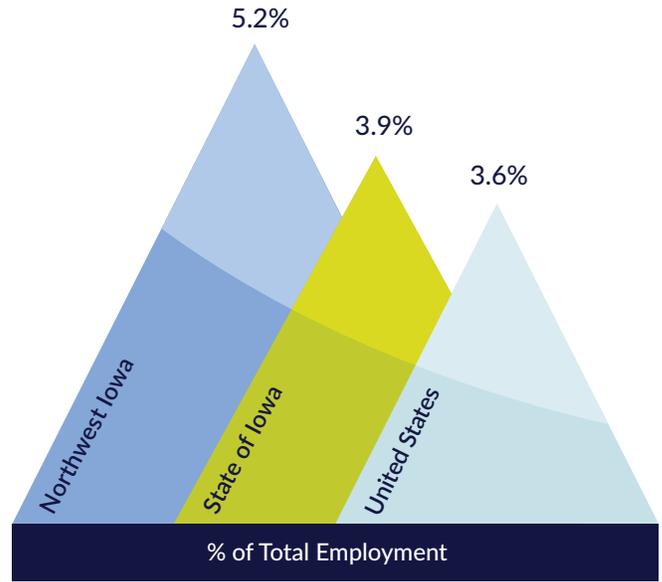
To view all sites and buildings go to www.northwestiowa.com and click on "Available Properties".

Region % Change in Number of Transportation Jobs ('06-'16)



As a percentage of total employment, Logistics represents a significantly greater percentage of the employment in our Region than is represented in the State of Iowa and the nation.

Logistics - % of Employment



There are over 200 truck transportation companies and 28 warehousing and storage operations located in Northwest Iowa.

The leading transportation and storage companies in the Region include:

- Schuster • Heyl Truck Lines • Van Wyk Trucking
- Farmers Cooperative • Weinrick Truck Lines
- Te Slaa Trucking

Retail companies with major warehousing facilities in Northwest Iowa include:

- Staples • HyVee • Wells Dairy

2016 Average earnings per job in Logistics: \$57,027
Compared to US average: \$59,211